

# RANKIN MCKENZIE



## **Kathryn H. Morris**

Partner

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Kathy Morris holds 20 years of Controller experience in the industry sectors of semiconductor manufacturing and telecommunications. Her wide range of financial expertise consists of budgeting and planning, internal and external financial reporting, revenue recognition, and Sarbanes-Oxley compliance in highly technical and rapidly changing business environments.

In her years as a Controller for a variety of companies, Ms. Morris has been responsible for internal and external financial reporting, budgeting and forecasting, implementing business process improvements, and providing financial consulting services to start-up companies. As the Revenue Controller for a publicly traded, global telecommunications company, Ms. Morris has been responsible for corporate-wide revenue recognition, sales commissions, and recommending contract terms that allow earlier revenue recognition.

Ms. Morris earned her Bachelor's degree in Accounting at the University of North Carolina at Chapel Hill.

### Professional Career Highlights:

- From 1999-2001, Ms. Morris served as the Controller for Pliant Systems Inc., formerly known as Broadband Technologies Inc., a publicly traded telecommunications company. During her time at Pliant Systems, she was responsible for managing all finance and accounting activities, assisting the CFO in drafting and filing the company's annual 10-K and quarterly 10-Q reports, leading the implementation of ERP system financial modules.
- While at Pliant Systems, Ms. Morris improved the preparation for the company's external audits, which resulted in a significant reduction in audit fees. She also

developed a capital expenditure tracking system, giving managers real-time access to charges against the budget.

- In 1998, Ms. Morris served as a financial consultant to Technauts Inc., a small start-up company, where she prepared and presented monthly operating results and forecasts to the Board of Directors, developed the company's policies and procedures manual to cover all accounting, purchasing, inventory management, and sales processes to eliminate duplicate efforts.
- From 1994-1998, Ms. Morris served as the Director of Planning and Finance and Treasurer for Mitsubishi Semiconductor America Inc. where she reported directly to the president and was responsible for Finance, Business Planning, Production Control, Information Systems, and Purchasing.
- While at Mitsubishi Semiconductor America, Ms. Morris directed the preparation of the annual Business Plan for \$200 million in revenue and recommended activities to increase profit. She also optimized manufacturing operations by investigating outsourcing opportunities and negotiating with subcontractors for manufacturing services.